



# PRIVATE EQUITY PARTNERSHIP PROGRAM

Increase the valuation of your portfolio businesses while improving their productivity.

Learn more about our Technology and Services



## For Your Business

Our owner came from the Private Equity world before he started LSI. We understand businesses are valued based on profitability and growth trajectory. We can serve as your strategic partner and give you a competitive advantage, by delivering reduced cost to your portfolio companies and increasing the performance of their telecommunications and technology stack.



## For Your Portfolio Companies

- We reduce telecom and technology spend by 20-45%
- We offer the newest and most innovative communication, technology, and security solutions from any provider to drive productivity



## For Your Referrals

We will pay you a percentage of what we earn during our engagement with those clients.

[www.lightwavesolutionsinc.com](http://www.lightwavesolutionsinc.com)



## ABOUT THE COMPANY

Lightwave Solutions, Inc. (LSI) has been providing the best in telecom, technology, and security solutions to customers nationwide for over two decades.

Our client-centric approach, means we put YOU first. We get to know your business by assessing the technology and services you currently have. We then study your existing provider pricing and contract commitments. Then we present you with our expert, unbiased technology and service recommendations. Our goal is to tailor a set of solutions unique to your business needs while lowering your costs and ultimately enhancing your productivity.

## Learn More

**866-449-1801**

[info@lightwavesolutionsinc.com](mailto:info@lightwavesolutionsinc.com)



*Regardless of how you partner with LSI, you gain a unique telecom and technology value proposition that will give you an edge over your competitors.*

## ABOUT ENVISION

For our larger, multi-location customers, we offer a proprietary web-based platform called EnVision. EnVision delivers significant savings while increasing the performance of your telecommunications and technology stack.

### How EnVision Works



#### Centralized Service Inventory

- EnVision creates an inventory of all your services, at all your locations, from all your providers.
- This information enables us to compare your options from existing and potential providers.
- We then evaluate your current costs and any ROI that can be achieved from changes. The process is carrier-neutral, focusing on selecting the best products from both a cost and performance standpoint. The process allows us to obtain major cost savings while delivering significant improvements in the value of your services.
- Experienced project managers seamlessly implement any solutions you choose.



#### Clear Auditing Process

- Telecom bills are notoriously complex, making it difficult to audit or optimize services. EnVision solves this problem.
- Auditing bills to find and recover overcharges, billing errors, and disconnect unnecessary or overlooked services also yields savings.



#### Single Source Billing

- EnVision clients enjoy one single bill that consolidates all telecommunications bills from all carriers, leaving you with just one bill to pay. General Ledger coding is included for cost allocation.



#### Detailed, Consultative Understanding

- The EnVision process enables us to have a detailed understanding your business needs.
- Creating centralized inventory allows us to develop a well-thought-out plan to ensure you have affordable, redundant solutions in place. In today's business environment, reliable internet access is vital.
- Built-in 24/7/365 Help Desk support and repair ensures any service issues are remediated ASAP.



#### Continuous Value

- After an initial inventory and optimization of telecommunications and technology is completed, our specialists will work with you to ensure you have the security solutions necessary to protect you from hackers.
- We can also work with you to reduce spending in other areas of the business, such as energy and utilities



#### Our Guarantee

- EnVision is guaranteed to provide savings in excess of its costs. We provide detailed consultation at no cost outlining both the savings and value we bring.